



**BLANCHARD
ASSOCIATES**

Electrical & Low-Voltage Product Solutions Group

Southern California HQ: 2591 Lindsey Privado · Ontario · CA · 91761-3452

Under contract with multiple manufacturers to provide field sales support to commercial, industrial and residential markets, Blanchard Associates is factory sanctioned & technically equipped to serve.

Whether customer service or a value added service, our goal is to equip and enable a discriminating End-User, Design Engineer, Specifier, OEM, Integrator, Contractor Installer, Distributor & Reseller an ability to make an informed decision and excellent customer experience: "When you work with Blanchard Associates, you're working directly with a Manufacturer's Representative who understands what the everyone in the supply chain needs to deliver results that exceed the expectations of all."



Submeters & Energy Management

Submeters + Enterprise Energy Information Management System ★

3

E-MON D-MON by Honeywell, the leader in submeters: Revenue-Grade Electric, Gas, BTU, kWh kilowatt hour and Demand meters for load profiling, load shedding & energy cost recovery. Energy Information Systems comply with PUC Rule 18 for Tenant Billing, LEED M&V; Title 24 130.5 (a) Service Metering and (b) Load Segregation.
www.emon.com



Conduit, Wire, Cable Tray, Fittings & Connectors, Wire Mesh & Cord Grips

Cable Tray, Steel, Aluminum, PVC (Indoor/Outdoor) and Fiberglass ★

Basor brings the latest in features and splicing technology to make each installation a success. With 4 tray depths, four finishes and tray widths up to 24", it's a perfect fit for any project.
www.basor.us



Electrical Cord Grips, Strain Relief, Wire Mesh Grips, M8, M12 Molded Connectors ★ 2

An industry leading manufacturers of cable connectors, cord grips & cable glands and custom assemblies. Remke's new Melni "Crimless" 2-Hole Lugs (2/0 through #2 AWG) and Submersable and Direct Burial rated Butt Splice Connectors install in seconds without with need for a crimping tool (or heat shrink!)
www.remke.com



Low Voltage Wire & Cable ★

Unlike many who source and private label their cable, Syston is a competitive, industry leading *manufacturer* of quality network communication, coaxial, audio, security, fire, thermostat, landscape and composite products. Superior packaging features REELEX technology that eliminates kinking & tangling associated with installation.
www.systoncable.com



Enclosures, Cabinets, Pre-wire Terminal Boxes Climate Control

Low Voltage Communications and Fiber Optic Multimedia Cabinets & Tools ★

3

Benner-Nawman created the standard for how CATV & Telephone is delivered to the residence. After 30-years their "1100 Pre-Wire Terminal Box" is not only industries best, their new "FTTP" Box is the standard for all areas served by Verizon, SBC, Qwest & many other service providers.
www.bnproducts.com



Hammond Electrical, Electronic Enclosure and Cabinetry Group ★

2

Steel, Aluminum, Stainless Steel & Non-Metallic cabinets, enclosures, junction boxes and wireway. Climate controls and accessories to protect electromechanical & electronic equipment / apparatus. Hammond quality products and services are second to none. NEMA 1 thrUNEMA 4X Designs.
www.hammf.com



Labeling and Marking Products

Industry Leader in Mobile Identification / Labeling Systems★

3

Mobile printers and desktop labeling solutions are no exception to the Brother worldwide reputation for excellence. Yet what really sets us apart in the world of mobile printing and labeling is our exceptional "out-of-box" experience, innovative custom solutions capabilities, and world-class service program.
www.brothermobilesolutions.com



Power Quality Products & Services

Surge Protection Devices from 5VDC to 7.20kV AC Systems ★

3

SPDs for power data & telecommunication systems for industrial, commercial and government sectors. Award-winning power quality products, site surveys and system engineering/design support to ensure full-facility protection, maintenance, and consulting services.
www.surgesuppression.com



Power Quality and EMI / RFI Commercial-Industrial Product Solutions ★

3

EMI/ RFI filters, Power Factor Correction, Motor Bearing Protection, surge arresters, voltage stabilizers, and customized solutions. In addition to EMC filter solutions. Enerdoor has built a global distribution and research and development network that provides flat rate on-site CE Certification required by IEC and EN Standards.
www.enerdoor.com



**BLANCHARD
ASSOCIATES**

Energy Management & Sustainability Product Solutions

Under contract with multiple manufacturers, Blanchard Associates can 'put all of the pieces together' for the ESCO, MEP Engineer, Utility, Contractor, Facility Manager, OEM Equip Manufacturer, Supplier & Industry Trade Professional. We welcome every opportunity to assist you with your product & application selection needs, too!



Energy-Efficient Lighting

Manufacturer of Innovative Waterproof LED Lighting Products ★

1

Advanced digital IR signal processing with Acoustic occupant recognition, enable SensorWorx products to learn area occupancy patterns and eliminate incidence of false triggers. Reduced size, power consumption, increased detection speed with integrated occupancy analytics make ease of install, performance and cost industry best.
www.ggled.net



Premium Performance Lighting Products ★

1

Founded over 40-years ago as a SoCal based manufacturer, Globalux offers a broad range of lighting products with uncompromising emphasis on energy efficiency, superior materials & optical performance. Residential and commercial LED, linear & compact fluorescent, HID, Emergency/Exit Signs, lamps and sensor control options.
www.globaluxlighting.net



High Efficacy LED Lighting Products ★

1

Superior optical performance HID fixture & CFL and PAR lamp replacements. Beautifully crafted high wattage LED Flood & Sports Lighting luminaires and easy-to-install retrofit products with innovative designs + high-performance optics. Industry leading efficacy in their product categories of >160 LPW.
www.hyliteledlighting.com



Light Poles & Hardware

Custom & Standard Poles, Repair Kits, Base Covers & Copper Theft Protection ★

1

Universal Locking Hand Hole Covers to prevent Copper wire theft and in Municipal, street, roadway, parking lot and sport lighting poles. Patent pending Innovative repair kits for 4" & 5" square or round poles save time and money compared to traditional repairs methods or pole replacement.
www.lightpolesystems.com



Lighting Controls

Occupancy Sensors for Ceiling, Wall and Highbay Applications★

1

Advanced digital IR signal processing with Acoustic occupant recognition, enable SensorWorx products to learn area occupancy patterns and eliminate incidence of false triggers. Reduced size, power consumption, increased detection speed with integrated occupancy analytics make ease of install, performance and cost industry best.
www.sensorworx.com



Warm Air Hand Dryers

High Speed, Energy Efficient and Vandal Resistant Hand Dryers★

1

For over 50 years, Excel has manufactured the finest American made hand dryers featuring the XLERATOR® and ThinAIR® Hand Dryers. Excel is family owned and operated and revolutionized the industry inventing the patented technology that created the high-speed, energy-efficient* hand dryer category. 120/208/240 + 277 Volt available.
www.exceldryer.com



Submeters & Energy Management

Submeters + Enterprise Energy Information Management System ★

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E-MON D-MON by Honeywell, the leader in submeters: Revenue-Grade Electric, Gas, BTU, kWh kilowatt hour and Demand meters for load profiling, load shedding & energy cost recovery. Energy Information Systems comply with PUC Rule 18 for Tenant Billing, LEED M&V; Title 24 130.5 (a) Service Metering and (b) Load Segregation.
www.emon.com



Water Meters, BTU Meters, Flow Meters ★

4

Clamp On Ultrasonic Flow Meters, BTU Meters for Energy, Doppler Flow Meters from Micronics USA. Non-invasive, NO interruption to process, and NO down time while units are installed. Wide range of portable and permanent meters for almost any liquid. Optional waterproof and high temp transducers for most models.
www.micronics.com www.clamponflow.com/



INSIDE SALES PRODUCT MANAGER

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EXT.

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- X-115
- X-111
- X-100

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