



**BLANCHARD
ASSOCIATES**

Electrical Product Solutions Group

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Under contract with multiple manufacturers to provide field sales support to commercial, industrial and residential markets, Blanchard Associates is factory sanctioned & technically equipped to serve you.

Whether technical support or value added products & services, we provide discriminating End-Users, Specifiers, OEM Integrators, Contractor/Installers & Distributors the ability to make informed decisions and provide the exception level of service and support the product technologies our Principals deliver.



Conduit, Wire, Cable Tray, Connectors, Strain Relief, Hangers & Fasteners

Anamet Anaconda Liquid-Tight Conduit and Fittings ★

The world's largest array of general purpose and specialty liquid tight conduit and fittings brand in the world. From light commercial and residential, to industrial, corrosion resistant, high temperature & halogen free, discriminating end users and OEM's alike rely on Anaconda Sealtite® to get the job done right the first time.
www.anacondasealtite.com



Cable Tray, Steel, Aluminum, PVC (Indoor/Outdoor) and Fiberglass ★

Basor Electric brings the latest in features and splicing technology to make each installation a success. With 4 tray depths, four finishes and tray widths up to 24", it's a perfect fit for any project.
www.basor.us



Aluminum Wire & Cable, Portable Cords/Control. Portable Power/Mining ★

Specializing in Aluminum XHHW, SER, URD, MC, USE-2/RHH/RHW-2, SEU, Mobile Home Feeder, Service Drop, Copper SJOOW, SOOW, SJEOOW, SEOOOW, SJTOW, STOW, DLO, SHD-GC, MP-GC, Type W, Welding cable
www.cameronwire.com



Professional Grade Electrical Hardware, Conduit Fasteners, Tools, & Accessories ★

For MRO & new construction, Minerallac/Cully is the best source for fasteners, anchors, hangers, straps, stainless steel, malleable beam clamps, strut hangers, tools, safety products, paint & chemicals. With USA made products demanded by professional installers who know "When you hang with Minerallac, you're well hung!"
www.cully.com & www.minerallac.com



Low Voltage Wire & Cable ★

Unlike many who source and private label their cable, Syston is a competitive, industry leading manufacturer of quality network communication, coaxial, audio, security, fire, thermostat, landscape and composite products. Superior packaging features REELEX technology that eliminates kinking & tangling associated with installation.
www.systoncable.com



Weatherproof Electrical Products, Zinc Plated Elbows, Couplings & Nipples ★

An industry leading manufacturer of electrical conduit fittings, weatherproof and security products for commercial, industrial and residential environments, "Slim-Line While-in-Use Covers, Non-Metallic Weatherproof Fixtures."
www.teddico.com



Disconnects, Cabinets, Enclosures, Transformers & Labeling Solutions

Low Voltage Communications and Fiber Optic Multimedia Cabinets & Tools ★

Benner-Nawman created the standard for how CATV & Telephone is delivered to the residence. After 30-years their "1100 Pre-Wire Terminal Box" is not only industries best, their new "FTTP" Box is the standard for all areas served by Verizon, SBC, Qwest & many other service providers.
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Mobile printers and desktop labeling solutions are no exception to the Brother worldwide reputation for excellence. Yet what really sets us apart in the world of mobile printing and labeling is our exceptional "out-of-box" experience, innovative custom solutions capabilities, and world-class service program.
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Hammond Electrical, Electronic Enclosure and Cabinetry Group

Steel, Aluminum, Stainless Steel & Non-Metallic cabinets, enclosures, junction boxes and wireway. Climate controls and accessories to protect electromechanical & electronic equipment / apparatus. Hammond quality products and services are second to none. NEMA 1 thru NEMA 4X Designs.
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Surge Protection Devices from 5VDC to 7.20kV AC Systems

SPDs for power data & telecommunication systems for industrial, commercial and government sectors. Award-winning power quality products, site surveys and system engineering/design support to ensure full-facility protection, maintenance, and consulting services.
www.surgesuppression.com



Power Quality Products for IEEE-519 Compliance & Energy Savings ★

With the most comprehensive offering of PQ power quality solutions in the industry, TCI partners globally with leading manufacturers of solid state motor control and power conversion equipment providing superior value and performance in their stand alone, OEM integrated and IEEE-519 compliant harmonics mitigation requirements.
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Power Quality and EMI / RFI Commercial-Industrial Product Solutions

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www.enerdoor.com

Lighting, Energy Management & Savings Product Solutions

Under contract with multiple manufacturers, Blanchard Associates can 'put all of the pieces together' for the ESCO, MEP Engineer, Utility, Contractor, Facility Manager, OEM Equip Manufacturer, Supplier & Industry Trade Professional. We welcome every opportunity to assist you with your product & application selection needs, too!

Energy-Efficient Lighting



US-based Global Lighting Products Manufacturer ★

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For 40+ years, EiKO Global, a US-based lighting manufacturer of LED, Linear, CFL, HID, Halogen, Incandescent, and Specialty lighting products has been supplying commercial/industrial new and retrofit solutions for general purpose and task specific Indoor and Outdoor lighting applications. West Coast Inventory in Sparks, NV.
www.eiko.net



Manufacturer of Innovative Waterproof LED Lighting Products ★

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Advanced digital IR signal processing with Acoustic occupant recognition, enable SensorWorx products to learn area occupancy patterns and eliminate incidence of false triggers. Reduced size, power consumption, increased detection speed with integrated occupancy analytics make ease of install, performance and cost industry best.
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www.globaluxlighting.net



High Efficacy LED Lighting Products ★

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Superior optical performance HID fixture & CFL and PAR lamp replacements. Beautifully crafted high wattage LED Flood & Sports Lighting luminaires and easy-to-install retrofit products with innovative designs + high-performance optics. Industry leading efficacy in their product categories of >160 LPW.
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Recessed & Surface Mount Downlights; Puck, Step & Tape Lights

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The Original Designer and Manufacturer of Super Thin LED Recessed Lighting designed product solutions are patented in USA & Canada. With their unique and innovative design, Lotus LED Lights outshine the competition in performance, ease of install result in delivering an architectural lighting look, without any premium cost associated.
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Light Poles & Hardware



Standard & Custom Poles, Repair Kits, Base Covers & Copper Theft Protection ★

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Universal Locking Hand Hole Covers to prevent Copper wire theft and in Municipal, street, roadway, parking lot and sport lighting poles. Patent pending Innovative repair kits for 4" & 5" square or round poles save time and money compared to traditional repairs methods or pole replacement.
www.lightpolesystems.com

Submeters & Energy Management



Submeters + Enterprise Energy Information Management System ★

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E-MON D-MON by Honeywell, the leader in submeters: Revenue-Grade Electric, Gas, BTU, kWh kilowatt hour and Demand meters for load profiling, load shedding & energy cost recovery. Energy Information Systems comply with PUC Rule 18 for Tenant Billing, LEED M&V; Title 24 130.5 (a) Service Metering and (b) Load Segregation.
www.emon.com



Water Meters, BTU Meters, Flow Meters ★

4



Clamp On Ultrasonic Flow Meters, BTU Meters for Energy, Doppler Flow Meters from Micronics USA. Non-invasive, NO interruption to process, and NO down time while units are installed. Wide range of portable and permanent meters for almost any liquid. Optional waterproof and high temp transducers for most models.
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High Speed, Energy Efficient and Vandal Resistant Hand Dryers★

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