

Under contract with multiple manufacturers, Blanchard Associates helps put all of the pieces together for the ESCO, MEP Engineer, Utility, Contractor, Facility Manager, OEM Equipment Manufacturer, & Industry Trade Professional. We welcome the opportunity to help support your product application, design, logistics and supply chain needs.



## MANUFACTURER'S SERVED:

For the most up to date list, please visit:  
[www.blanchardassociates.com/line-cards/](http://www.blanchardassociates.com/line-cards/)



### TIER 1 Level Manufactures of Advanced Lighting Products

#### US-based Global Lighting Products Manufacturer ★★

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For 40+ years, EIKO Global, a US-based lighting manufacturer of LED, Linear, CFL, HID, Halogen, Incandescent, and Specialty lighting products has been supplying commercial/industrial new and retrofit solutions for general purpose and task specific Indoor and Outdoor lighting applications. West Coast Inventory in Sparks, NV.

[www.eiko.net](http://www.eiko.net)



#### Manufacturer of Innovative Waterproof LED Lighting Products

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Advanced digital IR signal processing with Acoustic occupant recognition, enable SensorWorx products to learn area occupancy patterns and eliminate incidence of false triggers. Reduced size, power consumption, increased detection speed with integrated occupancy analytics make ease of install, performance and cost industry best.

[www.ggled.net](http://www.ggled.net)



#### Premium Performance Lighting Products ★

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Founded over 40-years ago as a SoCal based manufacturer, Globalux offers a broad range of lighting products with uncompromising emphasis on energy efficiency, superior materials & optical performance. Residential and commercial LED, linear & compact fluorescent, HID, Emergency/Exit Signs, lamps and sensor control options.

[www.globaluxlighting.net](http://www.globaluxlighting.net)



#### High Efficacy LED Lighting Products

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Superior optical performance HID fixture & CFL and PAR lamp replacements. Beautifully crafted high wattage LED Flood & Sports Lighting luminaires and easy-to-install retrofit products with innovative designs + high-performance optics. Industry leading efficacy in their product categories of >160 LPW.

[www.hyliteledlighting.com](http://www.hyliteledlighting.com)



#### Standard & Custom Poles, Repair Kits, Base Covers & Copper Theft Protection ★

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Universal Locking Hand Hole Covers to prevent Copper wire theft and in Municipal, street, roadway, parking lot and sport lighting poles. Patent pending Innovative repair kits for 4" & 5" square or round poles save time and money compared to traditional repairs methods or pole replacement.

[www.lightpolesystems.com](http://www.lightpolesystems.com)



#### Recessed & Surface Mount Downlights; Puck, Step & Tape Lights

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The Original Designer and Manufacturer of Super Thin LED Recessed Lighting designed product solutions are patented in USA & Canada. With their unique and innovative design, Lotus LED Lights outshine the competition in performance, ease of install result in delivering an architectural lighting look, without any premium cost associated.

[www.lotusledlights.com](http://www.lotusledlights.com)



#### Self-Diagnostic Emergency LED Driver and Wireless Controls ★

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Powered a by high density, environmentally friendly Nickel Metal Hydride (NiMH) the iES has adjustable currents of 145 to 440mA. produce up to 975 lumens. UL Listed for field or factory installation feature CEC approved energy with automatic self-testing in a single code compliant Class 2, UL 924, Title 20 & 24 and RoHS Compliant.

[www.magtechind.com](http://www.magtechind.com)



#### US Made Specialty Residential, Commercial and Retail Lighting Products ★★

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Since 1985, an industry leader in quality & innovation. A wide range of kitchen, retail, conference room, offices, bathroom, and specialty task lighting. From patented undercabinet, residential or commercial theatres, displays, foyer and front off house Power & Lighting made easy. USA made patented, and competitive.

[www.hardwareresources.com/task-lighting](http://www.hardwareresources.com/task-lighting)



#### Best Practice for Install at all Public, Commercial, Venues, Retail and Industrial Restrooms

#### Industry Leader of Global Public Restroom for Sustainability, Hygiene & Efficiency

#### USA Made Hand Dryers and In-Sink Restroom Solutions ★

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For over 50 years, Excel has manufactured the finest American made hand dryers featuring the XLERATOR® and ThinAIR® Hand Dryers. Excel is family owned and operated and revolutionized the industry inventing the patented technology that created the high-speed, energy-efficient\* hand dryer category. 120/208/240 + 277 Volt available.

[www.exceldryer.com](http://www.exceldryer.com)