



INSIDE SALES / CUSTOMER SERVICE / PRODUCT LINE MANAGERS / ADMINISTRATION

**ALBERT GARCIA, x-115**

[AlbertG@BlanchardAssociates.com](mailto:AlbertG@BlanchardAssociates.com)

✓ **Anamet Anaconda**

Terms: Net 45

Min: \$100.00. Ppd: \$1,500.00 Hawaii: Frt Collect  
FOB: Ontario, CA 91761 or Mattoon, IL 61938

**Basor Electric**

Terms: 2% 10, Net 30

Min: \$50.00 Ppd: \$4000 Stocking \$5000 Non-Stocking  
FOB: Milstadt, IL 62260

✓ **Benner-Nawman**

Terms: Net 30

Min: \$25.00. Ppd: \$1,000.00; Hawaii: Frt Collect  
FOB: Ontario, CA 91761 or Wickenburg, AZ 85390

**Hammond Enclosure**

Terms: 2% 10th Prox 25th

Min: none. ppd: \$750.00 Hawaii: Frt Collect  
FOB: Buffalo, New York 14225

✓ **Minerallac / Cully**

Terms: Net 30

Min: (\$50 UPS/ \$25 AIR) Ppd: \$750 Hawaii: \$1,250  
FOB: Ontario, CA 91761 or Hampshire, IL 60140

**Patriot Industries**

Terms: Net 30

Min: None. Ppd: 4000 lbs Aluminum; \$5000 Stainless  
\$1,000 – Aluminum, Stainless, & RGS/EMT Fittings

✓ **Remke Industries**

Terms: 2% 10th Net 30

Min: \$100 or add \$25.00 SOF  
ppd: \$1,500.00

**GIAN CARDINALE, x-101**

[GP@BlanchardAssociates.com](mailto:GP@BlanchardAssociates.com)

**Atlas Lighting Products**

Terms: Net 30

Min: \$100.00. Ppd: \$1,000.00  
FOB: Burlington, NC 27215

★ **Clarte Lighting**

Terms: Net 30

Min: \$100.00. Ppd: \$1,000.00  
FOB: Azusa, CA 91702

**EiKO Global Lighting**

Terms: Net 30

Min: \$250 or \$25 SOF Ppd: \$1,500. Hawaii: \$2,500  
FOB: Sparks, NV 89431 or Shawnee, KS 66227

**G&G LED**

Terms: Net 30

Min: None. Ppd: Frt. Collect  
FOB: Clifton Park, NY 12065

★ **Globalux Lighting**

Terms: Net 30

Min: \$100. Ppd: \$750 Hawaii: Frt Collect  
FOB: Ontario, CA 91761

**Hylite**

Terms: Net 30

Min: \$100.00 Ppd: \$1,500 Hawaii: \$5,000  
FOB: Fort Mill, SC 29715

★ **Light Pole Systems**

Terms: Net 30

Min: \$250. Ppd: Add  
FOB: Placentia, CA 92870

**Litronics**

Terms: Net 30

Min: \$100.00 Ppd: \$1000.00  
FOB: Bedford Park, IL 60638

**Techlight**

Terms: Net 30

Min: None. Ppd: \$1500 Fixtures; Poles add Frt.  
FOB: Cleburne, TX 76031

**JAMES BLANCHARD, x-111**

[JamesB@BlanchardAssociates.com](mailto:JamesB@BlanchardAssociates.com)

✓ **Brother Mobile Solutions**

Terms: Net 30

Min: \$100.00. Ppd: \$1,000.00  
FOB: Westminster, CO 80020

**E-Mon Products by Honeywell**

Terms: Net 30

Min: None. Ppd: \$1,000.00  
FOB: Ont., CA 91761 or Murfreesboro, TN 37127

✓ **Enerdoor**

Terms: Net 30

Min: None. Ppd: Add  
FOB: Portland, ME 04103 or Milan, Italy

★ **Excel Dryer INC**

Terms: Net 30

Min: None Ppd: Pallet Qty (54 Dryers)  
FOB: Ont., CA 91761 or Longmeadow, MA 01028

✓ **Midwest**

Terms:

Min: \$100.00. Ppd: \$500.00  
FOB: Mira Loma, CA 91752 or Kentucky

**SSI, Div of ILSCO**

Terms: Net 30

Min: None Ppd: Add  
FOB: Brooksville, FL 34604

**TCL, Inc**

Terms: Net 30

Min: \$100.00. Ppd: Add  
FOB: Ontario, CA 91761 or Germantown, WI 53022

**TBWC**

Terms: Net 30

Min: None. Ppd: Add  
FOB: Ontario, CA 91761

✓ **IN STOCK ITEMS @ BLANCHARD**

Anamet Anaconda Sealtite & Fittings  
Benner-Nawman Cabinets & Tools  
Black Claw - "Caddy" Type SS Fasteners  
Cully "Dottie" Fasteners  
E-Mon D-Mon Submeters by Honeywell  
Excel XLERATOR & ThinAir Hand Dryers  
Minerallac Straps, Hangers, Beam Clamps  
REMKE "Kellems" Style + Cord Grips  
Patriot Industries  
Aluminum Conduit  
Stainless Steel Conduit  
EMT & Conduit Fittings  
SprayOn Krylon Paint & Chemicals  
TBWC Submeter Accessory Products  
TCI Line & Load Reactors

★ **LOCAL STOCK @ MFR (SOCAL/NEVADA)**

Clarte LED Lighting Fixtures  
EiKO LED Lighting  
Globalux LED Lighting Fixtures  
Light Pole Systems Poles, Covers  
Repair Kits, Anchor Bolt Adaptors  
Midwest AC Disconnects, Safety Switches

**WAREHOUSE OPERATIONS**

Shipping & Receiving / Inventory Control  
**RYAN NASH, x-115**  
[RyanN@BlanchardAssociates.com](mailto:RyanN@BlanchardAssociates.com)

**AGENCY / TBWC ADMINISTRATION**

Accounts Payable / Receivable  
**JANELLE BLANCHARD, x-104**  
[Janelle@BlanchardAssociates.com](mailto:Janelle@BlanchardAssociates.com)

**AGENCY HOURS OF OPERATION**

7:00AM-5:00PM PST MON-FRI