



**BLANCHARD
ASSOCIATES**

Energy Management, Lighting & Sustainability Products

Under contract with multiple manufacturers, Blanchard Associates helps put all of the pieces together for the ESCO, MEP Engineer, Utility, Contractor, Facility Manager, OEM Equipment Manufacturer, & Industry Trade Professional. We welcome the opportunity to help support your product application, design, logistics and supply chain needs.



Energy Management & Power Quality Product Solutions

E-MON Submeters + Energy Information Management Systems ★



E-MON D-MON by Honeywell, the leader in submeters: Revenue-Grade Electric, Gas, BTU, kWh kilowatt hour and Demand meters for load profiling, load shedding & energy cost recovery. Energy Information Systems comply with PUC Rule 18 for Tenant Billing, LEED M&V; Title 24 130.5 (a) Service Metering and (b) Load Segregation.

www.emon.com



Surge Protection Devices from 5VDC to 7.20kV AC Systems



SPDs for power, lighting, data & telecommunication systems for industrial, commercial and government sectors. Award-winning power quality products, site surveys and system engineering/design support to ensure full-facility protection, maintenance, and consulting services.

www.surgesuppression.com



Power Quality Products for IEEE-519 Compliance & Energy Savings ★



With the most comprehensive offering of PQ power quality solutions in the industry, TCI partners globally with leading manufacturers of solid state motor control and power conversion equipment providing superior value and performance in their stand alone, OEM integrated and IEEE-519 compliant harmonics mitigation requirements.

www.transcoil.com



EMI / RFI, Harmonic & Power Factory Correction Product Solutions



EMI/RFI filters, Power Factor Correction, Motor Bearing Protection, surge arresters, voltage stabilizers, and customized solutions. In addition to EMC filter solutions, Enerdoor has built a global distribution and research and development network that provides flat rate on-site CE Certification required by IEC and EN Standards.

www.enerdoor.com



Indoor/Outdoor Lighting Products for New Construction, Retrofit & Repair

US-based Global Lighting Products Manufacturer ★★

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For 40+ years, Eiko Global, a US-based lighting manufacturer of LED, Linear, CFL, HID, Halogen, Incandescent, and Specialty lighting products has been supplying commercial/industrial new and retrofit solutions for general purpose and task specific Indoor and Outdoor lighting applications. West Coast Inventory in Sparks, NV.

www.eiko.net



Manufacturer of Innovative Waterproof LED Lighting Products

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Advanced digital IR signal processing with Acoustic occupant recognition, enable SensorWorx products to learn area occupancy patterns and eliminate incidence of false triggers. Reduced size, power consumption, increased detection speed with integrated occupancy analytics make ease of install, performance and cost industry best.

www.ggled.net



Premium Performance Lighting Products ★

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Founded over 40-years ago as a SoCal based manufacturer, Globalux offers a broad range of lighting products with uncompromising emphasis on energy efficiency, superior materials & optical performance. Residential and commercial LED, linear & compact fluorescent, HID, Emergency/Exit Signs, lamps and sensor control options.

www.globaluxlighting.net



High Efficacy LED Lighting Products

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Superior optical performance HID fixture & CFL and PAR lamp replacements. Beautifully crafted high wattage LED Flood & Sports Lighting luminaires and easy-to-install retrofit products with innovative designs + high-performance optics. Industry leading efficacy in their product categories of >160 LPW.

www.hyliteledlighting.com



Standard & Custom Poles, Repair Kits, Base Covers & Copper Theft Protection ★

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Universal Locking Hand Hole Covers to prevent Copper wire theft and in Municipal, street, roadway, parking lot and sport lighting poles. Patent pending Innovative repair kits for 4" & 5" square or round poles save time and money compared to traditional repairs methods or pole replacement.

www.lightpolesystems.com



Recessed & Surface Mount Downlights; Puck, Step & Tape Lights

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The Original Designer and Manufacturer of Super Thin LED Recessed Lighting designed product solutions are patented in USA & Canada. With their unique and innovative design, Lotus LED Lights outshine the competition in performance, ease of install result in delivering an architectural lighting look, without any premium cost associated.

www.lotusledlights.com



Self-Diagnostic Emergency LED Driver and Wireless Controls ★

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Powered by a high density, environmentally friendly Nickel Metal Hydride (NiMH) the iES has adjustable currents of 145 to 440mA, produce up to 975 lumens. UL Listed for field or factory installation feature CEC approved energy with automatic self-testing in a single code compliant Class 2, UL 924, Title 20 & 24 and RoHS Compliant.

www.magtechind.com



Warm Air Hand Dryers Industries Most Effective, Efficient & Hygienic

High Speed, Energy Efficient and Vandal Resistant Hand Dryers★

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For over 50 years, Excel has manufactured the finest American made hand dryers featuring the XLERATOR® and ThinAIR® Hand Dryers. Excel is family owned and operated and revolutionized the industry inventing the patented technology that created the high-speed, energy-efficient* hand dryer category. 120/208/240 + 277 Volt available.

www.exceldryer.com