



Southern California HQ: 2591 Lindsey Privado · Ontario · CA · 91761-3452

Under contract with multiple manufacturers to provide field sales and support to commercial, industrial and residential markets, Blanchard Associates is factory sanctioned and technically equipped to serve you.

Our product & application consulting services to End-Users, Design Engineers and Specifiers, OEM's, Integrators, Contractors and Installers, Distributors and Resellers is free! We enable customers to properly discriminate between the multitude of products and technologies that are available on the market today: *"A well informed decision maker always makes better choices for their needs!"*

Commercial / Industrial Products Group

Save time leveraging the combined resources of products and solutions from several of the most respected brands and brilliant minds in the industry. From concept to design and application, logistics and field support, Blanchard Associates manufacturers welcome the opportunity to assist you!



Anamet Anaconda Liquid-Tight Conduit and Fittings ★

1

The world's largest array of general purpose and specialty liquid tight conduit and fittings brand in the world. From light commercial and residential, to industrial, corrosion resistant, high temperature & halogen free, discriminating end users and OEM's alike rely on Anaconda Sealtite® from ANAMET to get the job done right the first time.

www.anacondasealtite.com



Low Voltage Communications and Fiber Optic Multimedia Cabinets & Tools ★

3

Benner-Nawman created the standard for how CATV & Telephone is delivered to the residence. After 30-years their "1100 Pre-Wire Terminal Box" is not only industries best, their new "FTTP" Box is the standard for all areas served by Verizon, SBC, Qwest & many other service providers.

www.bnproducts.com



Electrical & Electronic Connectors, Tools and Identification / Labeling systems★

3

Cembre Edison, NJ, provides electrical connectors, hand held and hydraulic compression tools, cable glands, strain reliefs, reducing bushings, grommets & retaining clips for wire and cable applications. Thermal transfer labeling systems, cable marking + warning labels for OEM equipment mfr's, panel builders & system integrators.

www.cembreinc.com



Hammond Electrical, Electronic Enclosure and Cabinetry Group ★

2

Steel, Aluminum, Stainless Steel & Non-Metallic cabinets, enclosures, junction boxes and wireway. Climate controls and accessories to protect electromechanical & electronic equipment / apparatus. Hammond quality products and services are second to none. NEMA 1 thru NEMA 4X Designs.

www.hammfg.com



AC + Industrial Disconnects, Transformers, Electric Vehicle Charging Stations ★

3

Since 1945 Midwest has grown to become an industry leader in the manufacturing of off-the-shelf and custom engineered power distribution equipment including cabinets & A/C disconnect products. A GE owned company, Midwest Electric is their front runner brand to bring value priced products to the commercial/residential market.

www.midwestelectric.com



Profession Grade Electrical Hardware, Conduit Fasteners, Tools, & Accessories ★

2

For MRO & new construction, Minerallac/Cully is the best source for fasteners, anchors, hangers, straps, stainless steel, malleable beam clamps, strut hangers, tools, safety products, paint & chemicals. With USA made products demanded by professional installers who know **"When you hang with Minerallac, you're well hung!"**

www.cully.com & www.minerallac.com



Electrical Rubber Tape and Insulating Mastic Materials ★

2

An industry leader for over 100-years, Plymouth quality Electrical, PVC and Rubber tapes range from those aimed at the mere isolation of water, dust and corrosion to the low, medium & high voltage for the most discriminating Commercial, Industrial, Telecommunications & Mining Industry professional.

www.plymouthrubber.com



Voice-Video-Data Connectivity & Low Voltage Cable Solutions ★

3

Products for broadband cable & satellite TV and building communication/controls. One of the largest portfolios of electronics product suppliers to nation's largest telecommunications companies, including AT&T, Cox, DirecTV, Dish Network & Time Warner. Steren products are at work in nearly every connected home in North America.

www.sterenusa.com



Power Quality Products for IEEE-519 Compliance & Energy Savings ★

3

With the most comprehensive offering of PQ power quality solutions in the industry, TCI partners globally with leading manufacturers of solid state motor control and power conversion equipment providing superior value and performance in their stand alone, OEM integrated and IEEE-519 compliant harmonics mitigation requirements.

www.transcoil.com



Commercial / Industrial Electrical Enclosure Cooling Solutions★

2

Thermal Edge temperature control products solve demanding application found in industrial electrical control systems. Air Conditioners, Heat Exchangers, Filtered Fan & Enclosure Packages. All products are equipped with energy saving features including the Condensate Evaporation Design that is standard on every air conditioner.

www.thermal-edge.com

Energy Conservation / Environmentally Friendly Products Group

(888) 974-0111

info@blanchardassociates.com

Under contract to provide factory-direct field sales support for multiple manufacturers, Blanchard is factory sanctioned, technically equipped and empowered to professionally serve your product and application needs,



Submeters + Enterprise Energy Information Management System ★

3

E-MON D-MON by Honeywell, the leader in submeters: Revenue-Grade Electric, Gas, BTU, kWh kilowatt hour and Demand meters for load profiling, load shedding & energy cost recovery. Energy Information Systems comply with PUC Rule 18 for Tenant Billing, LEED M&V; Title 24 130.5 (a) Service Metering and (b) Load Segregation.
www.emon.com



Honeywell Electrical Products Group ★

3

Thermostats, Time Clocks, Definite Purpose Contactors & Relays, Variable Frequency Drives, HVAC and building management controls. At work in 150 million homes, buildings, industrial facilities and hundreds of public and private utilities worldwide, Honeywell offering is now available to your electrical and trade channel professional.
www.honeywell.com



Ultrasonic Flow Meters for Liquid Measurement and Management ★

4

Clamp On Ultrasonic Flow Meters, BTU Meters for Energy, Doppler Flow Meters from Micronics USA. Non-invasive, NO interruption to process, and NO down time while units are installed. Wide range of portable and permanent meters for almost any liquid. Optional waterproof and high temp transducers for most models.
www.micronics.com www.clamponflow.com/



High Speed, Energy Efficient and Vandal Resistant Hand Dryers★

1

For over 50 years, Excel has manufactured the finest American made hand dryers featuring the XLERATOR® and ThinAIR® Hand Dryers. Excel is family owned and operated and revolutionized the industry inventing the patented technology that created the high-speed, energy-efficient* hand dryer category. 120/208/240 + 277 Volt available.
www.exceldryer.com



String Lights, Temporary Lighting, , Tube Guards, Fixture Whips & Cords ★

1

Bergen's String Lights and Cages are the toughest, most durable units on the market and will endure multiple re-lamping & construction projects. Their new LED Worklights are industries most rugged and energy efficient on the market today. Their superior quality polycarbonate Tube Guards ensure clean, clear, streak free illumination.
www.bergeninc.com



Commercial / Industrial LED Lighting Solutions ★

1

Delivering up to 164.5 lumens per watt, EnviroLux® LED fixtures are manufactured in the USA. Designed to reduce energy consumption by over 80%, EnviroLux® products feature TL rated drivers (highest UL rating) and conformally coated LED light engines to ensuring years of service in the most demanding climates.
www.envirolux.com



Light Pole Repair, Base Covers & Copper Theft Protection ★

1

Universal Locking Hand Hole Covers to prevent Copper wire theft and in Municipal, street, roadway, parking lot and sport lighting poles. Patent pending Innovative repair kits for 4" & 5" square or round poles save time and money compared to traditional repairs methods or pole replacement.
www.lightpolesystems.com



Outdoor & Landscape Lighting Fixtures, Poles and Mounting Hardware ★

1

Since 1986 Techlight has offered a wide assortment of quality luminaires for general and special purpose outdoor lighting applications. Techlight also offers custom design and build fixtures to suit your specific needs. Round, Square, Tapered, Direct Burial and Modular Poles are in stock, as well as all pole mounting hardware needed.



General Purpose & Advanced Lighting Products + Light Poles ★

1

World class manufacturer with a complete line of in stock DLC Premium LED exterior fixtures, interior 2x2 and 2x4 troffers, Retrofit Kits, Highbays, Wallpacks, Pole Top Fixtures, Flood Lights and LED lamps to replace all Incandescent, Fluorescent & HID. ENERGY STAR™ Partner of the Year for achievement in efficiency and savings.
www.maxlite.com



Energy Efficient LED Fixture and Retrofit Products ★

1

Headquartered in Ventura, California since 1957 SloanLED has been pioneer of Light Emitting Diode (LED) technology for convenience store and petroleum station applications. Sloan LED offers canopy lighting, cold door and refrigeration, innovation and architectural pole top and wallpacks, soffit and porta cache LED lighting applications.
www.sloanled.com



Specialty LED Lighting and Wireless Control Products ★

1

Patented LEDSense® thermal management retrofit pendant, drum, recessed down lights. Line-Voltage Linear LED Engine fully-integrated plug & play lightbars; LEDSENSE IoT technology enables users to leverage wireless devices to manage and control lighting, power and HVAC vacancy to meet T24 or BMS integration system needs.
www.sielo.com (formerly known as Terralux)



Enterprise Energy Information Management System ★

4

A Honeywell Tridium Global Controller custom configured to provide standalone or integrated energy information and control. BACNet, Modbus, LonWorks protocols via Ethernet IP, RS485 Serial / wireless communications. Browser based dashboards configured to meet specific end-user requirements & needs for energy management .
www.tbwcinc.com



INSIDE SALES PRODUCT MANAGER

1 Gian Paolo Cardinale¹

2 Albert Garcia²

3 James Blanchard³

4 Janelle Blanchard—TBWC

EXT.

X-101

X-115

X-111

X-100

E-MAIL ADDRESS

GP@BlanchardAssociates.com

AlbertG@BlanchardAssociates.com

JamesB@BlanchardAssociates.com

Janelle@TBWCinc.com

CUSTOMER SERVICE: (888) 974-0111 • ADDRESS: 2591 LINDSEY PRIVADO DR • ONTARIO, CA 91761

WEBSITE: www.blanchardassociates.com • EMAIL: info@blanchardassociates.com