



**Southern California HQ: 2591 Lindsey Privado · Ontario · CA · 91761-3452**

Under contract with multiple manufacturers to provide field sales and support to commercial, industrial and residential markets, Blanchard Associates is factory sanctioned and technically equipped to serve you.

Our product & application consulting services to End-Users, Design Engineers and Specifiers, OEM's, Integrators, Contractors and Installers, Distributors and Resellers is free! We enable customers to properly discriminate between the multitude of products and technologies that are available on the market today: *"A well informed decision maker always makes better choices for their needs!"*

### **Commercial / Industrial Products Group**

Save time leveraging the combined resources of products and solutions from several of the most respected brands and brilliant minds in the industry. From concept to design and application, logistics and field support, Blanchard Associates manufacturers welcome the opportunity to assist you!



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The world's largest array of general purpose and specialty liquid tight conduit and fittings brand in the world. From light commercial and residential, to industrial, corrosion resistant, high temperature & halogen free, discriminating end users and OEM's alike rely on Anaconda Sealtite® to get the job done right the first time.

[www.anacondasealtite.com](http://www.anacondasealtite.com)



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Benner-Nawman created the standard for how CATV & Telephone is delivered to the residence. After 30-years their "1100 Pre-Wire Terminal Box" is not only industries best, their new "FTTP" Box is the standard for all areas served by Verizon, SBC, Qwest & many other service providers.

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Mobile printers and desktop labeling solutions are no exception to the Brother worldwide reputation for excellence. Yet what really sets us apart in the world of mobile printing and labeling is our exceptional "out-of-box" experience, innovative custom solutions capabilities, and world-class service program.

[www.brothermobilesolutions.com](http://www.brothermobilesolutions.com)



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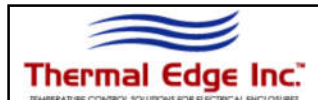


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# Energy Management / Title 24 / Power Quality & Sustainable Product Solutions

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Under contract with multiple manufacturers, the synergy of products and services Blanchard Associates enables us to 'put all of the pieces together' for the community of MEP Engineers, Utilities, ESCO, Contractors, Facility Managers, OEM Equipment Manufacturers, Suppliers and Industry Trade Professionals we support. We welcome the opportunity to assist you, too.



## **Browser Based Energy Management & Facility and Equipment System Appliance ★ 3**

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Thermostats, Time Clocks, Definite Purpose Contactors & Relays, Variable Frequency Drives, HVAC and building management controls. At work in 150 million homes, buildings, industrial facilities and hundreds of public and private utilities worldwide, Honeywell offering is now available to your electrical and trade channel professional. [www.honeywell.com](http://www.honeywell.com)



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Clamp On Ultrasonic Flow Meters, BTU Meters for Energy, Doppler Flow Meters from Micronics USA. Non-invasive, NO interruption to process, and NO down time while units are installed. Wide range of portable and permanent meters for almost any liquid. Optional waterproof and high temp transducers for most models. [www.micronics.com](http://www.micronics.com) [www.clamponflow.com/](http://www.clamponflow.com/)



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For over 50 years, Excel has manufactured the finest American made hand dryers featuring the XLERATOR® and ThinAIR® Hand Dryers. Excel is family owned and operated and revolutionized the industry inventing the patented technology that created the high-speed, energy-efficient\* hand dryer category. 120/208/240 + 277 Volt available. [www.exceldryer.com](http://www.exceldryer.com)



## **Commercial / Industrial LED Lighting Solutions ★ 1**

Delivering up to 164.5 lumens per watt, EnviroLux® LED fixtures are manufactured in the USA. Designed to reduce energy consumption by over 80%, EnviroLux® products feature TL rated drivers (highest UL rating) and conformally coated LED light engines to ensuring years of service in the most demanding climates. [www.envirolux.com](http://www.envirolux.com)



## **General Purpose & Advanced Lighting Products + Light Poles ★ 1**

World class manufacturer with a complete line of in stock DLC Premium LED exterior fixtures, interior 2x2 and 2x4 troffers, Retrofit Kits, Highbays, Wallpacks, Pole Top Fixtures, Flood Lights and LED lamps to replace all Incandescent, Fluorescent & HID. ENERGY STAR™ Partner of the Year for achievement in efficiency and savings. [www.maxlite.com](http://www.maxlite.com)



## **Specialty LED Lighting and Retrofit Products ★ 1**

Patented LEDSense® thermal management circuitry for retrofit of 8" - 24" pendant and drum fixtures, recessed down lights equipped with horizontal CFL lamps (13W or 18W). Line-Voltage Linear LED Engine fully-integrated, self-contained, plug-and-play LED; MR16 Decorative and Track Fixtures. [www.terraluxillumination.com](http://www.terraluxillumination.com)



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