



**BLANCHARD
ASSOCIATES**

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Under contract with multiple manufacturers to provide field sales support to commercial, industrial and residential markets, Blanchard Associates is factory sanctioned & technically equipped to serve you.

Whether customer service or a value added service, our goal is to equip and enable a discriminating End-User, Design Engineer, Specifier, OEM, Integrator, Contractor Installer, Distributor & Reseller an ability to make an informed decision and excellent customer experience: "When you work with Blanchard Associates, you're working directly with a Manufacturer's Representative who understands everyone's needs, expectations and results that exceeds the expectations of all."



Anamet Anaconda Liquid-Tight Conduit and Fittings ★

1

The world's largest array of general purpose and specialty liquid tight conduit and fittings brand in the world. From light commercial and residential, to industrial, corrosion resistant, high temperature & halogen free, discriminating end users and OEM's alike rely on Anaconda Sealtite® to get the job done right the first time.

www.anacondasealtite.com



Low Voltage Communications and Fiber Optic Multimedia Cabinets & Tools ★

3

Benner-Nawman created the standard for how CATV & Telephone is delivered to the residence. After 30-years their "1100 Pre-Wire Terminal Box" is not only industries best, their new "FTTP" Box is the standard for all areas served by Verizon, SBC, Qwest & many other service providers.

www.bnproducts.com



Industry Leader in Mobile Identification / Labeling Systems★

3

Mobile printers and desktop labeling solutions are no exception to the Brother worldwide reputation for excellence. Yet what really sets us apart in the world of mobile printing and labeling is our exceptional "out-of-box" experience, innovative custom solutions capabilities, and world-class service program.

www.brothermobilesolutions.com



Submeters + Enterprise Energy Information Management System ★

3

E-MON D-MON by Honeywell, the leader in submeters: Revenue-Grade Electric, Gas, BTU, kWh kilowatt hour and Demand meters for load profiling, load shedding & energy cost recovery. Energy Information Systems comply with PUC Rule 18 for Tenant Billing, LEED M&V; Title 24 130.5 (a) Service Metering and (b) Load Segregation.

www.emon.com



High Speed, Energy Efficient and Vandal Resistant Hand Dryers★

3

For over 50 years, Excel has manufactured the finest American made hand dryers featuring the XLERATOR® and ThinAIR® Hand Dryers. Excel is family owned and operated and revolutionized the industry inventing the patented technology that created the high-speed, energy-efficient* hand dryer category. 120/208/240 + 277 Volt available.

www.exceldryer.com



Hammond Electrical, Electronic Enclosure and Cabinetry Group ★

2

Steel, Aluminum, Stainless Steel & Non-Metallic cabinets, enclosures, junction boxes and wireway. Climate controls and accessories to protect electromechanical & electronic equipment / apparatus. Hammond quality products and services are second to none. NEMA 1 thru NEMA 4X Designs.

www.hamfmg.com



General Purpose & Advanced LED Lighting Products ★

1

World class manufacturer with a complete line of in stock DLC Premium LED exterior fixtures, interior 2x2 and 2x4 troffers, Retrofit Kits, Highbays, Wallpacks, Pole Top Fixtures, Flood Lights and LED lamps to replace all Incandescent, Fluorescent & HID. ENERGY STAR™ Partner of the Year for achievement in efficiency and savings.

www.maxlite.com



Residential /Commercial Disconnects, Transformers, Transfer Switches ★

3

Since 1945 Midwest has grown to become an industry leader in the manufacturing of off-the-shelf and custom engineered power distribution equipment including cabinets & A/C disconnect products. A GE owned company, Midwest Electric is their front runner brand to bring value priced products to the commercial/residential market.

www.midwestelectric.com



Profession Grade Electrical Hardware, Conduit Fasteners, Tools, & Accessories ★

2

For MRO & new construction, Minerallac/Cully is the best source for fasteners, anchors, hangers, straps, stainless steel, malleable beam clamps, strut hangers, tools, safety products, paint & chemicals. With USA made products demanded by professional installers who know "When you hang with Minerallac, you're well hung!"

www.cully.com & www.minerallac.com



Electrical Cord Grips, Strain Relief, Wire Mesh Grips, M8, M12 Molded Connectors ★

2

An industry leading manufacturers of cable connectors, cord grips & cable glands and custom assemblies. Remke's new Melni "Crimless" 2-Hole Lugs (2/0 through #2 AWG) and Submersible and Direct Burial rated Butt Splice Connectors install in seconds without need for a crimping tool (or heat shrink)!

www.remke.com



Surge Protection Devices from 5VDC to 7.20kV AC Systems ★

3

SPDs for power data & telecommunication systems for industrial, commercial and government sectors. Award-winning power quality products, site surveys and system engineering/design support to ensure full-facility protection, maintenance, and consulting services.

www.surgesuppression.com



Power Quality Products for IEEE-519 Compliance & Energy Savings ★

3

With the most comprehensive offering of PQ power quality solutions in the industry, TCI partners globally with leading manufacturers of solid state motor control and power conversion equipment providing superior value and performance in their stand alone, OEM integrated and IEEE-519 compliant harmonics mitigation requirements.

www.transcoil.com

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