



## Energy Management, Lighting & Sustainability Products

Under contract with multiple manufacturers, Blanchard Associates helps to put all of the pieces together for the ESCO, MEP Engineer, Utility, Contractor, Facility Manager, OEM Equipment Manufacturer, Supplier & Industry Trade Professional. We welcome every opportunity to assist you with your product & application selection, as well as logistics and supply chain needs, too!



### Indoor/Outdoor Lighting Products for New Construction, Retrofit & Repair

#### Indoor & Outdoor LED Fixtures and Retrofit Products ★

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A strategic partner of Philips, the CREE LED University Program, and Samsung LED enterprises, ATG California is one of the most recognized brands in the world for retrofit of conventional lights to LEDs. With multiple patents ATG products are DLC Certified, and assembled in their ISO9001 certified facility in Southern California.

[www.atgelectronics.com](http://www.atgelectronics.com)



#### USA Manufacturer of Outdoor & indoor LED Fixtures + Light Poles

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Atlas wide selection of quality, energy efficient and fast selling LED lighting fixtures products are manufactured, assembled, and tested in their 330,000 sq. ft. Burlington, NC facility, which enhances their ability to ship large within 24-hours from stock as well as quickly turn around custom build orders. ...

[www.atlaslightingproducts.com](http://www.atlaslightingproducts.com)



#### US-based Global Lighting Products Manufacturer ★★

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For 40+ years, Eiko Global, a US-based lighting manufacturer of LED, Linear, CFL, HID, Halogen, Incandescent, and Specialty lighting products has been supplying commercial/industrial new and retrofit solutions for general purpose and task specific Indoor and Outdoor lighting applications. West Coast Inventory in Sparks, NV.

[www.eiko.net](http://www.eiko.net)



#### Manufacturer of Innovative Waterproof LED Lighting Products

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Advanced digital IR signal processing with Acoustic occupant recognition, enable SensorWorx products to learn area occupancy patterns and eliminate incidence of false triggers. Reduced size, power consumption, increased detection speed with integrated occupancy analytics make ease of install, performance and cost industry best.



#### Premium Performance Lighting Products ★

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Founded over 40-years ago as a SoCal based manufacturer, Globalux offers a broad range of lighting products with uncompromising emphasis on energy efficiency, superior materials & optical performance. Residential and commercial LED, linear & compact fluorescent, HID, Emergency/Exit Signs, lamps and sensor control options.

[www.globaluxlighting.net](http://www.globaluxlighting.net)



#### High Efficacy LED Lighting Products

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Superior optical performance HID fixture & CFL and PAR lamp replacements. Beautifully crafted high wattage LED Flood & Sports Lighting luminaires and easy-to-install retrofit products with innovative designs + high-performance optics. Industry leading efficacy in their product categories of >160 LPW.

[www.hyliteledlighting.com](http://www.hyliteledlighting.com)



#### Standard & Custom Poles, Repair Kits, Base Covers & Copper Theft Protection ★

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Universal Locking Hand Hole Covers to prevent Copper wire theft and in Municipal, street, roadway, parking lot and sport lighting poles. Patent pending Innovative repair kits for 4" & 5" square or round poles save time and money compared to traditional repairs methods or pole replacement.

[www.lightpolesystems.com](http://www.lightpolesystems.com)



#### LED Retrofit Products, Luminaires and New ★

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For nearly 50 years, Litetrronics has been at the forefront of the industry with lighting solutions company designed to help illuminate your facility, no matter how large or small. A premier lighting retrofit and fixture company with the experience & capabilities necessary to address virtually all needs without compromising options and savings.

[www.litetrronics.com](http://www.litetrronics.com)



#### 90+ CRI LED Lamps: A-Type, BR, Candle, Downlight, Globe, PAR, Reflector, MR16★

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A branch of SaveEnergy, 90+ Lighting products are manufactured to exacting standards at their own factories in Brazil & China. Founded in 2010, the company has grown to over \$200M in revenue and 1500 employees and the #1 LED lamp and fixture manufacturer in South America. See [www.saveenergylife.com](http://www.saveenergylife.com) for more information.

[www.90pluslighting.com](http://www.90pluslighting.com)



### Advanced Lighting Controls & Systems

#### Occupancy Sensors for Ceiling, Wall and Highway Applications★

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Advanced digital IR signal processing with Acoustic occupant recognition, enable SensorWorx products to learn area occupancy patterns and eliminate incidence of false triggers. Reduced size, power consumption, increased detection speed with integrated occupancy analytics make ease of install, performance and cost industry best.

[www.sensorworx.com](http://www.sensorworx.com)



#### Intelligent Lighting, Sensors, Controls & IoT

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Platform of intelligent luminaires and Xi-Fi® wireless control system used in smart building systems that employ Xeium stand-alone sensors or embedded into fixtures to collect operational & business intelligence to reduce energy usage and productively manage the environment of the structures in which they are deployed.

[www.xeium.com](http://www.xeium.com)



### Warm Air Hand Dryers Industries Most Effective and Efficient

#### High Speed, Energy Efficient and Vandal Resistant Hand Dryers★

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For over 50 years, Excel has manufactured the finest American made hand dryers featuring the XLERATOR® and ThinAIR® Hand Dryers. Excel is family owned and operated and revolutionized the industry inventing the patented technology that created the high-speed, energy-efficient\* hand dryer category. 120/208/240 + 277 Volt available.

[www.exceldryer.com](http://www.exceldryer.com)