



BLANCHARD ASSOCIATES

Dave Wallace · (888) 974-0111 · <DaveW@BlanchardAssociates.com>

Under contract with multiple manufacturers to provide field sales and support to commercial, industrial and residential markets, Blanchard Associates is factory sanctioned and technically equipped to serve you.

Our product & application consulting services to End-Users, Design Engineers and Specifiers, OEM's, Integrators, Contractors and Installers, Distributors and Resellers is free! We enable customers to properly discriminate between the multitude of products and technologies that are available on the market today: "A well informed decision maker always makes better choices for their needs!"

Commercial / Industrial Products Group

Save time leveraging the combined resources of products and solutions from several of the most respected brands and brilliant minds in the industry. From concept to design and application, logistics and field support, Blanchard Associates manufacturers welcome the opportunity to assist you!

Southern Nevada



Honeywell Electrical Products Group ★

3

Programmable and Set-back thermostats, time clocks, contactors, Variable Frequency Drives, building management controls. At work in over 120 million homes, 10 million buildings, 5,000+ industrial facilities and hundreds of public and private utilities worldwide.

www.honeywell.com

Southern Nevada



Enterprise Energy Information Management System

1

E-MON D-MON Revenue Grade meters allocate cost of utilities. Gas, BTU, kWh & Demand meters to meet requirements of LEED projects, Load Profiling, Demand Response and Control: Tenant Cost Allocation & Billing: E-Mon is the quintessential energy product every facility needs.

www.emon.com

Southern Nevada Arizona



Electrical, Rubber Tape, and Insulating Mastic Materials ★

2

An industry leader for over 100-years, Plymouth quality Electrical, PVC and Rubber tapes range from those aimed at the mere isolation of water, dust and corrosion to the low, medium & high voltage for the most discriminating Commercial, Industrial, Telecommunications & Mining Industry professional.

www.plymouthrubber.com

Nevada Arizona



XLERATOR High Speed Energy Efficient Hand Dryers ★

3

The most trusted USA made hand dryers for their cost-effective and sustainable solution for schools, hospitals, airports, service stations, correctional facilities, restaurants, stadiums, movie theaters, health clubs, office buildings, factories & hotels. Over 80% more efficient & LEED qualified.

www.xceldryer.com

Southern Nevada



Fiber Optic Communications & Multimedia Cabinets ★

3

Benner-Nawman created the standard for how CATV & Telephone is delivered to the residence. Their "1100 Pre-Wire Terminal Box" remains the best-in-class today. 30 years later...an innovator again. Their new "FTTP" Box is now the standard for Verizon, SBC & other provider service areas.

www.bnproducts.com

Southern Nevada



Hammond Enclosure Group

3

Steel & Non-Metallic cabinets to house Electro-Mechanical / Electronic equipment and apparatus. Whether for power and control equipment, factory floor or Commercial junction box applications, Hammond quality and service is second to none. NEMA 1 through NEMA 4X Designs.

www.hamfmfg.com

Southern Nevada Utah



Power Quality for IEE-519 Compliance & Energy Savings

3

Power Quality devices used with energy efficient variable speed drives and in many other electrical power distribution systems. Designed to protect transmission lines & sensitive electronic equipment from power anomalies. IEEE and utility standard for harmonic distortion and power factor correction.

www.mtecorp.com

Southern Nevada Utah



Transformer Harmonic Mitigation Products ★

Superior performance vs K-Rated transformers or alternate "harmonic accommodating" product technology in Delta-Wye electrical systems: Eliminating the 3rd order harmonic eliminates waste heat; I²R watt losses and system capacity is recovered/optimized. Energy savings achieved is significant, quantifiable and sustainable. Products qualify for LEED Energy & Atmosphere credits.

www.harmonicslimited.com

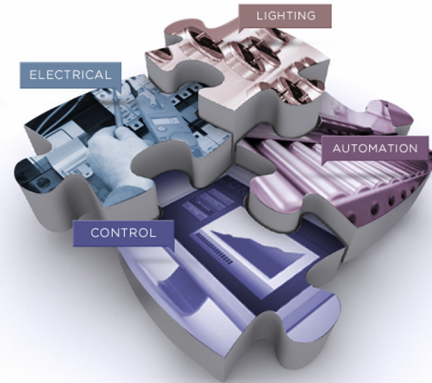
★ = Blanchard Associates
Factory Representative

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For additional information, please call
Ph: (702)266-6656 -or- (888)974-0111
Fax: (888) 974-0117



BLANCHARD ASSOCIATES



Architectural Energy Efficient Lighting Solutions ★



This offshoot of Janmar has offered quality lighting products for commercial, restaurant, hotel & retail applications. The leader in the design and manufacturing of fixtures and retrofits that save energy and most aesthetically pleasing on the market.

www.clartelighting.com

Utah
So. Nevada
Arizona
ESCO Mkt.



Architectural Energy Efficient Lighting Solutions ★

1



Since 1969, Janmar has offered quality lighting products for commercial, restaurant, hotel & retail applications. The leader in the design and manufacturing of fixtures and retrofits that not only save energy but the most aesthetically pleasing energy efficient lighting available on the market today.

www.janmar.com

So. Nevada



Advanced Lighting Products ★

1



World class manufacturer of advanced lighting products including a complete line of DLC approved LED exterior fixtures, interior 2x2 and 2x4 troffers, A proud ENERGY STAR™ Partner of the Year with LED and High Performance Compact Fluorescent technology that is second to none

www.maxlite.com

So. Nevada



Specialty LED Lighting and Retrofit Products ★



Patented LEDSense® thermal management circuitry for retrofit of 8" - 24" pendant and drum fixtures, recessed down lights equipped with horizontal CFL lamps (13W or 18W). Line-Voltage Linear LED Engine fully-integrated, self-contained, plug-and-play LED; MR16 Decorative and Track Fixtures.

www.terraluxillumination.com

So. Nevada



Energy Efficient LED Fixture and Retrofit Products ★

For convenience store and petroleum station applications, Sloan LED offers canopy lighting, cold door and refrigeration, innovation and architectural pole top and wallpacks, soffit and porta cache LED lighting applications.

www.sloanled.com

Utah
So. Nevada



Light Pole Repair & Copper Theft Protection Products ★



Universal Locking Hand Hole Covers to prevent Copper wire theft and in Municipal, street, roadway, parking lot and sport lighting poles. Patent pending Innovative repair kits for 4" & 5" square or round poles save time and money compared to traditional repairs methods or pole replacement.

www.lightpolesystems.com

All Markets



Technology Branded Wholesale Companies ★

3



Factory direct resource of value added product, service and technology from select manufacturers. Serving the professional electrical, energy conservation, lighting & control distributor strictly for their specialty commercial, industrial & residential market application needs. (Wholesale inquiries only)

www.tbwc.com

CUSTOMER SERVICE

Dave Wallace¹
Albert Garcia²
Yohannes Zerom³
Janelle Blanchard, Admin

(888)974-0111

X-101
X-115
X-111
X-100

E-MAIL ADDRESS

DaveW@BlanchardAssociates.com
AlbertG@BlanchardAssociates.com
Yo@BlanchardAssociates.com
Janelle@BlanchardAssociates.com

★ = Local / Factory Stock

For additional product information
Phone: (888) 974-1111 8AM-5PM PST
info@blanchardassociates.com