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Under contract with multiple manufacturers to provide field sales and support to commercial, industrial and residential markets, Blanchard Associates is factory sanctioned and technically equipped to serve you.

Our product & application consulting services to End-Users, Design Engineers and Specifiers, OEM's, Integrators, Contractors and Installers, Distributors and Resellers is free! We enable customers to properly discriminate between the multitude of products and technologies that are available on the market today: *"A well informed decision maker always makes better choices for their needs!"*

Commercial / Industrial Products Group

Save time leveraging the combined resources of products and solutions from several of the most respected brands and brilliant minds in the industry. From concept to design and application, logistics and field support, Blanchard Associates manufacturers welcome the opportunity to assist you!

Fiber Optic Communications & Multimedia Cabinets ★

Benner-Nawman created the standard for how CATV & Telephone is delivered to the residence. Their "1100 Pre-Wire Terminal Box" remains the best-in-class today. 30 years later...an innovator again. Their new "FTTP" Box is now the standard for Verizon, SBC & other provider service areas. www.bnproducts.com

3

Hammond Enclosure Group

Steel & Non-Metallic cabinets to house Electro-Mechanical / Electronic equipment and apparatus. Whether for power and control equipment, factory floor or Commercial junction box applications, Hammond quality and service is second to none. NEMA 1 through NEMA 4X Designs. www.hamfmfg.com

3

Enterprise Energy Information Management System

E-MON D-MON Revenue Grade meters allocate cost of utilities. Gas, BTU, kWh & Demand meters to meet requirements of LEED projects, Load Profiling, Demand Response and Control: Tenant Cost Allocation & Billing: E-Mon is the quintessential energy product every facility needs. www.emon.com

1

Honeywell Electrical Products Group ★

Programmable and Set-back thermostats, time clocks, contactors, Variable Frequency Drives, building management controls. At work in over 120 million homes, 10 million buildings, 5,000+ industrial facilities and hundreds of public and private utilities worldwide. www.honeywell.com

3

Electrical, Rubber Tape, and Insulating Mastic Materials ★

An industry leader for over 100-years, Plymouth quality Electrical, PVC and Rubber tapes range from those aimed at the mere isolation of water, dust and corrosion to the low, medium & high voltage for the most discriminating Commercial, Industrial, Telecommunications & Mining Industry professional. www.plymouthrubber.com

2

Electrical Cord Grips, Strain Relief, Wire Mesh Grips, M8, M12 Connectors ★2

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Power Quality and EMI / RFI Commercial-Industrial Product Solutions ★

EMI/ RFI filters, motor protection, harmonic filters, line reactors, surge arresters, volt stabilizers, and customized solutions. In addition to EMC filter solutions, Enerdoor has built a global distribution and research and development network that provides flat rate on-site CE Certification required by IEC & EN www.enerdoor.com

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Surge Protection Devices from 5VDC to 7.20kV AC Systems ★

SPDs for power data & telecommunication systems for industrial, commercial and government sectors. Award-winning power quality products, site surveys and system engineering/design support to ensure full-facility protection, maintenance, and consulting services. www.surgesuppression.com

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Industry leading solutions provider of Automation, Motion, VFD's, Welders, CNC Controls & Robotics. From Electronic-Mechanical repair to Field Service Engineering, Training, Technical Staffing + Repairable Asset solutions for End-Users, Integrators & Automation ICR Authorized Distributors. www.icrservices.com

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Technology Branded Wholesale Companies ★

Value-added products and services sold in support of the manufacturers our Agency represents: Includes Submetering Products, USGBC LEED Product Technologies; Energy Management System Accessories. NAI Training / Field Services; Commissioning, Filtronics PQ² Power Quality Studies Title 24 & OSHA 2018 NFPA70e Safety Compliance Training Seminars; (Wholesale inquiries only)

3

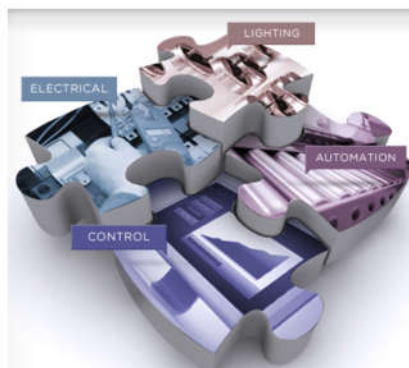
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Universal Locking Hand Hole Covers to prevent Copper wire theft and in Municipal, street, roadway, parking lot and sport lighting poles. Patent pending Innovative repair kits for 4" & 5" square or round poles save time and money compared to traditional repairs methods or pole replacement.

www.lightpolesystems.com



DLC + ENERGY STAR LIGHTING PRODUCTS



Architectural Energy Efficient Lighting Solutions ★

This offshoot of Janmar has offered quality lighting products for commercial, restaurant, hotel & retail applications. The leader in the design and manufacturing of fixtures and retrofits that save energy and most aesthetically pleasing on the market.

www.clartelighting.com



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Lux T LED · LED · Flood Lights · Shoeboxes · Fluorescent · Automotive · Low Pressure Sodium. Bollards. HID · LED. Canopy and Parking Garage. Landscape lighting. Round, Square, Straght and Tapered poles and full line of pole mounting hardware.

www.techlightusa.com



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Commercial / Industrial LED Lighting Solutions ★

Delivering up to 164.5 lumens per watt, EnviroLux® LED fixtures are manufactured in the USA. Designed to reduce energy consumption by over 80%, EnviroLux® products feature TL rated drivers (highest UL rating) and conformally coated LED light engines to ensuring years of service in the most demanding climates.

www.envirolux.com

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Specialty LED Lighting and Retrofit Products ★

Patented LEDSense® thermal management circuitry for retrofit of 8" - 24" pendant and drum fixtures, recessed down lights equipped with horizontal CFL lamps (13W or 18W). Line-Voltage Linear LED Engine fully-integrated, self-contained, plug-and-play LED; MR16 Decorative and Track Fixtures.

www.terraluxillumination.com

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PROVIDING CONSULTATIVE SALES SUPPORT, TECHNICAL PRODUCT & APPLICATION ASSISTANCE

★ = Local / Factory Stock

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