

Energy Management / Title 24 / Power Quality & Sustainable Product Solutions

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Under contract to represent multiple manufacturers, the synergy of products & services Blanchard Associates delivers enables us to 'put all of the pieces together' for the ESCO, MEP Engineer, Utility, Contractor, Facility Manager, OEM Equipment Manufacturer, Supplier and Industry Trade Professionals we support. We welcome the opportunity to assist you and your community, too.



Submeters + Enterprise Energy Information Management System ★

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E-MON D-MON by Honeywell, the leader in submeters: Revenue-Grade Electric, Gas, BTU, kWh kilowatt hour and Demand meters for load profiling, load shedding & energy cost recovery. Energy Information Systems comply with PUC Rule 18 for Tenant Billing, LEED M&V; Title 24 130.5 (a) Service Metering and (b) Load Segregation.
www.emon.com



Honeywell Electrical Products Group ★

3

Thermostats, Time Clocks, Definite Purpose Contactors & Relays, Variable Frequency Drives, HVAC and building management controls. At work in 150 million homes, buildings, industrial facilities and hundreds of public and private utilities worldwide, Honeywell offering is now available to your electrical and trade channel professional.
www.honeywell.com



Ultrasonic Flow Meters for Liquid Measurement and Management ★

4

Clamp On Ultrasonic Flow Meters, BTU Meters for Energy, Doppler Flow Meters from Micronics USA. Non-invasive, NO interruption to process, and NO down time while units are installed. Wide range of portable and permanent meters for almost any liquid. Optional waterproof and high temp transducers for most models.
www.micronics.com www.clamponflow.com/



Browser Based Energy Management & Facility and Equipment System Appliance ★

3

Proton is a web-based building controller that integrates building automation and energy management systems. Visualize, monitor, control and report on facility / equipment operation in real time via IOS, Android, Phone, Tablet, PC or Server. Access via local Wi-Fi or network using common browsers. BACnet MSTP, IP and Modbus RTU, IP.
www.optergy.com



High Speed, Energy Efficient and Vandal Resistant Hand Dryers★

1

For over 50 years, Excel has manufactured the finest American made hand dryers featuring the XLERATOR® and ThinAIR® Hand Dryers. Excel is family owned and operated and revolutionized the industry inventing the patented technology that created the high-speed, energy-efficient* hand dryer category. 120/208/240 + 277 Volt available.
www.exceldryer.com



Power Quality Products for IEEE-519 Compliance & Energy Savings ★

3

With the most comprehensive offering of PQ power quality solutions in the industry, TCI partners globally with leading manufacturers of solid state motor control and power conversion equipment providing superior value and performance in their stand alone, OEM integrated and IEEE-519 compliant harmonics mitigation requirements.
www.transcoil.com



Power Quality and EMI / RFI Commercial-Industrial Product Solutions ★

3

EMI/ RFI filters, Power Factor Correction, Motor Bearing Protection, surge arresters, voltage stabilizers, and customized solutions. In addition to EMC filter solutions, Enerdoor has built a global distribution and research and development network that provides flat rate on-site CE Certification required by IEC and EN Standards.
www.enerdoor.com



Commercial / Industrial Electrical Enclosure Cooling Solutions★

2

Thermal Edge temperature control products solve demanding application found in industrial electrical control systems. Air Conditioners, Heat Exchangers, Filtered Fan & Enclosure Packages. All products are equipped with energy saving features including the Condensate Evaporation Design that is standard on every air conditioner.
www.thermal-edge.com



General Purpose & Advanced Lighting Products + Light Poles ★

1

World class manufacturer with a complete line of in stock DLC Premium LED exterior fixtures, interior 2x2 and 2x4 troffers, Retrofit Kits, Highbays, Wallpacks, Pole Top Fixtures, Flood Lights and LED lamps to replace all Incandescent, Fluorescent & HID. ENERGY STAR™ Partner of the Year for achievement in efficiency and savings.
www.maxlite.com



USA Made BAA Compliant Commercial / Industrial LED Lighting Solutions ★

1

Delivering up to 164.5 lumens per watt, EnviroLux® LED fixtures are manufactured in the USA. Designed to reduce energy consumption by over 80%, EnviroLux® products feature TL rated drivers (highest UL rating) and conformally coated LED light engines to ensuring years of service in the most demanding climates.
www.envirolux.com



High Efficacy LED Lighting Products ★

1

Superior optical performance HID fixture & CFL and PAR lamp replacements. Beautifully crafted high wattage LED Flood & Sports Lighting luminaires and easy-to-install retrofit products with innovative designs + high-performance optics. Industry leading efficacy in their product categories of >160 LPW.
www.hyliteledlighting.com/



Light Pole Repair, Base Covers & Copper Theft Protection ★

1

Universal Locking Hand Hole Covers to prevent Copper wire theft and in Municipal, street, roadway, parking lot and sport lighting poles. Patent pending Innovative repair kits for 4" & 5" square or round poles save time and money compared to traditional repairs methods or pole replacement.
www.lightpolesystems.com



Occupancy Sensors for Ceiling, Wall and Highbay Applications★

1

Advanced digital IR signal processing with Acoustic occupant recognition, enable SensorWorx products to learn area occupancy patterns and eliminate incidence of false triggers. Reduced size, power consumption, increased detection speed with integrated occupancy analytics make ease of install, performance and cost industry best.
www.sensorworx.com



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