

## Energy Conservation / Environmentally Friendly Products Group

**(888) 974-0111**

[info@blanchardassociates.com](mailto:info@blanchardassociates.com)

Under contract to provide factory-direct field sales support for multiple manufacturers, Blanchard is factory sanctioned, technically equipped and empowered to professionally serve your product and application needs,



### Submeters + Enterprise Energy Information Management System ★

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E-MON D-MON by Honeywell, the leader in submeters: Revenue-Grade Electric, Gas, BTU, kWh kilowatt hour and Demand meters for load profiling, load shedding & energy cost recovery. Energy Information Systems comply with PUC Rule 18 for Tenant Billing, LEED M&V; Title 24 130.5 (a) Service Metering and (b) Load Segregation.

[www.emon.com](http://www.emon.com)



### Honeywell Electrical Products Group ★

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Thermostats, Time Clocks, Definite Purpose Contactors & Relays, Variable Frequency Drives, HVAC and building management controls. At work in 150 million homes, buildings, industrial facilities and hundreds of public and private utilities worldwide, Honeywell offering is now available to your electrical and trade channel professional.

[www.honeywell.com](http://www.honeywell.com)



### Ultrasonic Flow Meters for Liquid Measurement and Management ★

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Clamp On Ultrasonic Flow Meters, BTU Meters for Energy, Doppler Flow Meters from Micronics USA. Non-invasive, NO interruption to process, and NO down time while units are installed. Wide range of portable and permanent meters for almost any liquid. Optional waterproof and high temp transducers for most models.

[www.micronics.com](http://www.micronics.com) [www.clamponflow.com/](http://www.clamponflow.com/)



### High Speed, Energy Efficient and Vandal Resistant Hand Dryers★

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For over 50 years, Excel has manufactured the finest American made hand dryers featuring the XLERATOR® and ThinAIR® Hand Dryers. Excel is family owned and operated and revolutionized the industry inventing the patented technology that created the high-speed, energy-efficient\* hand dryer category. 120/208/240 + 277 Volt available.

[www.exceldryer.com](http://www.exceldryer.com)



### String Lights, Temporary Lighting, , Tube Guards, Fixture Whips & Cords ★

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Bergen's String Lights and Cages are the toughest, most durable units on the market and will endure multiple re-lamping & construction projects. Their new LED Worklights are industries most rugged and energy efficient on the market today. Their superior quality polycarbonate Tube Guards ensure clean, clear, streak free illumination.

[www.bergeninc.com](http://www.bergeninc.com)



### Commercial / Industrial LED Lighting Solutions ★

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Delivering up to 164.5 lumens per watt, EnviroLux® LED fixtures are manufactured in the USA. Designed to reduce energy consumption by over 80%, EnviroLux® products feature TL rated drivers (highest UL rating) and conformally coated LED light engines to ensuring years of service in the most demanding climates.

[www.envirolux.com](http://www.envirolux.com)



### Light Pole Repair, Base Covers & Copper Theft Protection ★

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Universal Locking Hand Hole Covers to prevent Copper wire theft and in Municipal, street, roadway, parking lot and sport lighting poles. Patent pending Innovative repair kits for 4" & 5" square or round poles save time and money compared to traditional repairs methods or pole replacement.

[www.lightpolesystems.com](http://www.lightpolesystems.com)



### Outdoor & Landscape Lighting Fixtures, Poles and Mounting Hardware ★

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Since 1986 Techlight has offered a wide assortment of quality luminaires for general and special purpose outdoor lighting applications. Techlight also offers custom design and build fixtures to suit your specific needs. Round, Square, Tapered, Direct Burial and Modular Poles are in stock, as well as all pole mounting hardware needed.



### General Purpose & Advanced Lighting Products + Light Poles ★

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World class manufacturer with a complete line of in stock DLC Premium LED exterior fixtures, interior 2x2 and 2x4 troffers, Retrofit Kits, Highbays, Wallpacks, Pole Top Fixtures, Flood Lights and LED lamps to replace all Incandescent, Fluorescent & HID. ENERGY STAR™ Partner of the Year for achievement in efficiency and savings.

[www.maxlite.com](http://www.maxlite.com)



### Energy Efficient LED Fixture and Retrofit Products ★

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Headquartered in Ventura, California since 1957 SloanLED has been pioneer of Light Emitting Diode (LED) technology for convenience store and petroleum station applications. Sloan LED offers canopy lighting, cold door and refrigeration, innovation and architectural pole top and wallpacks, soffit and porta cache LED lighting applications.

[www.sloanled.com](http://www.sloanled.com)



### Specialty LED Lighting and Wireless Control Products ★

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Patented LEDSense® thermal management retrofit pendant, drum, recessed down lights. Line-Voltage Linear LED Engine fully-integrated plug & play lightbars; LEDSENSE IoT technology enables users to leverage wireless devices to manage and control lighting, power and HVAC vacancy to meet T24 or BMS integration system needs.

[www.sielo.com](http://www.sielo.com) (formerly known as Terralux)



### Enterprise Energy Information Management System ★

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A Honeywell Tridium Global Controller custom configured to provide standalone or integrated energy information and control. BACNet, Modbus, LonWorks protocols via Ethernet IP, RS485 Serial / wireless communications. Browser based dashboards configured to meet specific end-user requirements & needs for energy management .

[www.tbwcinc.com](http://www.tbwcinc.com)



#### INSIDE SALES PRODUCT MANAGER

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