



INSIDE SALES / CUSTOMER SERVICE / PRODUCT LINE MANAGERS / ADMINISTRATION

ALBERT GARCIA, x-115

AlbertG@BlanchardAssociates.com

- ✓ **Anamet Anaconda**
Terms: Net 45
Min: \$100.00. Ppd: \$1,500.00 Hawaii: Frt Collect
FOB: Ontario, CA 91761 or Mattoon, IL 61938
- ✓ **Benner-Nawman**
Terms: Net 30
Min: \$25.00. Ppd: \$1,000.00; Hawaii: Frt Collect
FOB: Ontario, CA 91761 or Wickenburg, AZ 85390
- Hammond Enclosure**
Terms: 2% 10th Prox 25th
Min: none. ppd: \$750.00 Hawaii: Frt Collect
FOB: Buffalo, New York 14225
- ✓ **Minerallac / Cully**
Terms:
Min: (\$50 UPS/ \$25 AIR) Ppd: \$750 Hawaii: \$1,250
FOB: Ontario, CA 91761 or Hampshire, IL 60140
- ✓ **Remke Industries**
Terms: 2% 10th Net 30
Min: \$100 or add \$25.00 SOF
ppd: \$1,500.00

GIAN CARDINALE, x-101

GP@BlanchardAssociates.com

Techlight

Terms: Net 30
Min: None. Ppd: \$1500 Fixtures; Poles add Frt.
FOB: Cleburne, TX 76031

GIAN CARDINALE, x-101

GP@BlanchardAssociates.com

- ★ **ATG Lighting**
Terms: Net 30
Min: \$100.00. Ppd: \$1,000.00; Hawaii: n/a
FOB: Azusa, CA 91702
- Atlas Lighting Products**
Terms: Net 30
Min: \$100.00. Ppd: \$1,000.00
FOB: Burlington, NC 27215
- ★ **Clarte Lighting**
Terms: Net 30
Min: \$100.00. Ppd: \$1,000.00
FOB: Azusa, CA 91702
- EiKO Global Lighting**
Terms: Net 30
Min: \$250 or \$25 SOF Ppd: \$1,500. Hawaii: \$2,500
FOB: Sparks, NV 89431 or Shawnee, KS 66227
- G&G LED**
Terms: Net 30
Min: None. Ppd: Frt. Collect
FOB: Clifton Park, NY 12065
- ★ **Globalux Lighting**
Terms: Net 30
Min: \$100. Ppd: \$750 Hawaii: Frt Collect
FOB: Ontario, CA 91761
- Hyllite**
Terms: Net 30
Min: \$100.00 Ppd: \$1,500 Hawaii: \$5,000
FOB: Fort Mill, SC 29715
- ★ **Light Pole Systems**
Terms: Net 30
Min: \$250. Ppd: N/A
FOB: Placentia, CA 92870
- Litetrionics**
Terms: Net 30
Min: \$100.00 Ppd: \$1000.00
FOB: Bedford Park, IL 60638
- ★ **90+ Lighting**
Terms: Net 30
Min: \$10 broken box fee/SKU. Ppd: \$1000 HI: n/a
FOB: Escondido, CA 92025

JAMES BLANCHARD, x-111

JamesB@BlanchardAssociates.com

- Brother Mobile Solutions**
Terms: Net 30
Min: \$100.00. Ppd: \$1,000.00
FOB: Westminster, CO 80020
- ✓ **E-Mon Products by Honeywell**
Terms: Net 30
Min: None. Ppd: \$1,000.00
FOB: Ont., CA 91761 or Murfreesboro, TN 37127
- Enerdoor**
Terms: Net 30
Min: None. Ppd: n/a
FOB: Portland, ME 04103 or Milan, Italy
- ✓ **Excel Dryer INC**
Terms: Net 30
Min: None Ppd: Pallet Qty (54 Dryers)
FOB: Ont., CA 91761 or Longmeadow, MA 01028
- ★ **Midwest**
Terms:
Min: \$100.00. Ppd: \$500.00
FOB: Mira Loma, CA 91752 or Kentucky
- ✓ **TCI, Inc**
Terms: Net 30
Min: \$100.00. Ppd: n/a
FOB: Ontario, CA 91761 or Germantown, WI 53022
- Thermal Edge**
Terms: Net 30
Min: \$200.00. Ppd: n/a
FOB: Irving, Texas 75038
- ✓ **TBWC**
Terms: Net 30
Min: None. Ppd: n/a
FOB: Ontario, CA 91761

✓ **IN STOCK ITEMS @ BLANCHARD**

Anamet Anaconda Sealtite & Fittings
Benner-Nawman Cabinets & Tools
Black Claw - "Caddy" Type SS Fasteners
Cully "Dottie" Fasteners
E-Mon D-Mon Submeters by Honeywell
Excel XLERATOR & ThinAir Hand Dryers
Minerallac Straps, Hangers, Beam Clamps
REMKE "Kellems" Style + Cord Grips
SprayOn Krylon Paint & Chemicals
TBWC Submeter Accessory Products
TCI Line & Load Reactors

★ **LOCAL STOCK @ MFR (SOCAL)**

ATG LED Lighting Fixtures
Clarte LED Lighting Fixtures
Globalux LED Lighting Fixtures
Light Pole Systems Poles, Covers
Repair Kits, Anchor Bolt Adaptors
Midwest AC Disconnects, Safety Switches
Transformers, Panelboards, Transfer Sw's
90+ Lighting CA T20 JA8 Compliant Lamps

WAREHOUSE OPERATIONS

Shipping & Receiving / Inventory Control
RYAN NASH, x-115
RyanN@BlanchardAssociates.com

AGENCY / TBWC ADMINISTRATION

Accounts Payable / Receivable
JANELLE BLANCHARD, x-104
Janelle@BlanchardAssociates.com

AGENCY HOURS OF OPERATION

7:00AM-5:00PM PST MON-FRI