



**BLANCHARD**  
**ASSOCIATES**

**Southern California HQ: 2591 Lindsey Privado · Ontario · CA · 91761-3452**

Under contract with the manufacturer, our agency provides professional sales representation of their products, technologies and services to their commercial, industrial and residential markets.

Factory sanctioned and equipped, we serve end users, specifiers and OEM's (Original Equipment Manufacturers) through a diverse network of distributors, engineers and contractors to deliver exceptional product value and experience.

"When you work with Blanchard Associates, you're working directly with a group of manufacturers who appreciate every opportunity to support your business."

**Commercial / Industrial Products Group**

Save time leveraging the combined resources of products and solutions from several of the most respected brands in the industry. From concept to design and application, logistics and field support, Blanchard Associates and their manufacturer partners look forward to serving you, too.



Acknowledged by ENERGY STAR as an innovator in energy-efficient appliances, lighting, integrated industrial equipment, systems & services, GE's committed \$1.5 billion in resources to solve challenging energy and environmental concerns our customers are faced with today.

For new construction or retrofit, GE's Ecomagination Initiative commitment delivers the kinds of "...innovative solutions that benefit our customers and society at large, combining the strengths of our environmentally advanced technologies and collective imagination of our employees worldwide" with solutions that yield the greatest economic advantage.

**GE Ballast Products ★**

The UltraMax & New UltraStart technologies bring "Ecomagination" to life. At the heart of every energy project, the GE Ultra-ballast product family create an exceptional value and return on investment for property management firms, hospitality, retail, educational, manufacturing and warehouse facilities."

[www.gelighting.com](http://www.gelighting.com)



**Occupancy Sensor Products and Daylight Harvesting Technologies★**

The most valuable decision an end-user can make is to include Occupancy Sensors & Daylight controls for their facility lighting & HVAC systems. Reliability and performance issues associated with is no more. Sensor Switch IR & Dual Passive Microphonic products require no field adjustment or calibration: They commission themselves and are as easy to as a standard AC wall switch!

[www.sensorswitch.com](http://www.sensorswitch.com)



**Enterprise Energy Information Management System★**

E-MON D-MON utility Revenue Grade metering products make it easy to capture and allocate cost of utilities. Gas, BTU, Kilowatt hour & Demand meters that meet the advanced metering requirements of LEED projects, Load Profiling / Demand Response and Control programs, Tenant Cost Allocation & Billing: E-Mon meters are the quintessential energy product every facility needs.

[www.emon.com](http://www.emon.com)



**Aero-Motive, Daniel Woodhead, Brad Harrison & SST★**

For over 75 years, Woodhead products have been providing solutions for some of the industries toughest applications including mobile and overhead electrification, portable power and task lighting. For factory floor and harsh duty commercial applications, Woodhead globally is the leading supplier of industrial hardened network connectivity products for both power, automation and control.

[www.woodhead.com](http://www.woodhead.com)



**Energy Efficient Fluorescent Fixtures & Products ★**

Energy efficient lighting fixtures, conversion kits, and specialty lighting products including fluorescent strip, wraparound, recessed and high-bay fixtures. With manufacturing in Santa Ana and Gainesville, Precision has grown to become the largest retrofit and custom reflector manufacturer in the world!

[www.precisionfluorescent.com](http://www.precisionfluorescent.com)



**Leading Manufacturer of Fluorescent, HID & Emergency Lighting Fixtures ★**

A U.S. based manufacturer of general purpose & specification grade linear and compact fluorescent, exit and emergency, HID and vandal resistant lighting fixtures for all commercial, industrial and residential applications. Energy efficient products for new construction and existing buildings.

[www.simkar.com](http://www.simkar.com)



**Electrical Hardware, Conduit Fasteners Tools, & Accessories ★**

For maintenance, repair & new construction applications, Minerallac & Cully is your best source for fasteners, anchors, hangers, straps, beam clamps, tools, safety products, paint & chemical supplies. Sold through quality Electric, HVAC and Tool House distributors, professional installers know that "When you hang with Minerallac and Cully products, you're well hung!"

[www.cully.com](http://www.cully.com) & [www.minerallac.com](http://www.minerallac.com)



★ = Blanchard Associates  
Factory Representative

For additional information, please call  
Phone: (888) 974-0111  
Fax: (888) 974-0117



**World Class Industrial Controls ★**

From the AEG division of GE, NEMA Rated Motor Controls at IEC prices. Commercial Lighting Contactors, Circuit Protection. Breakers, Disconnects, Safety & Cam Switches, Pushbuttons and LED's. EEC is the leading supplier to the commercial, industrial & lighting control market.  
[www.eecontrols.com](http://www.eecontrols.com)



**Hammond Enclosure Group ★**

Steel & Non-Metallic cabinets to house Electro-Mechanical / Electronic equipment and apparatus. Whether for power and control equipment, factory floor or Commercial junction box applications, Hammond quality and service is second to none. NEMA 1 through NEMA 4X Designs.  
[www.hammfg.com](http://www.hammfg.com)



**Electronic Controls & Circuit Board Repair Service ★**

Factory Certified repair of all major brands of AC and DC drives, programmable controllers, timers and counters, temperature controllers, instrumentation, machine tool controls, and process controls. Free on-site Repair Depot Program. Manage all of your critical repairs with your local distributor.  
[www.elsouth.com](http://www.elsouth.com)



**Line Reactors, Chokes, Harmonic Filters, & Surge Arrestors ★**

Power Quality devices used with energy efficient variable speed drives and in many other electrical power distribution systems. Designed to protect transmission lines & sensitive electronic equipment from power anomalies. IEEE and utility standard for harmonic distortion and power factor correction.  
[www.mtecorp.com](http://www.mtecorp.com)



**Innovative Explosion Protection ★**

Global manufacturer of explosion protection electrical equipment for the process control industry. R Stahl offers a complete line of Intrinsic Safety products including I.S. barriers, remote I/O, pilot lights, indicators, pushbuttons, potentiometers and ammeters, terminal boxes, galvanic isolators, operator interfaces, custom control stations switchgear, and lighting.  
[www.rstahl.com](http://www.rstahl.com)



**Anaconda Liquid-Tight Conduit ★**

The world's largest array of general purpose and specialty liquidtight has emerged as the broadest conduit brand in the world. From light industrial use to advanced nuclear applications, end users and OEM' alike rely on Anaconda Sealite® from ANAMET to get the job done.  
[www.anacondasealite.com](http://www.anacondasealite.com)



**Low Voltage and Fiber Optic Multimedia Cabinets & Tools ★**

Benner-Nawman created the standard for how CATV & Telephone is delivered to the residence. After 30-years their "1100 Pre-Wire Terminal Box" is not only industries best, their new "FTTP" Box is the standard for all areas served by Verizon, SBC, Qwest & many other service providers.  
[www.bnproducts.com](http://www.bnproducts.com)



**Cable Pulling Tools ★**

Tools for pushing and pulling cables through walls, ceiling, conduit and under carpet applications. The industry's best source for telescoping gopher poles, push-pull rods, steel and fiberglass fish tape and rods for electrical, low-voltage, plumbing and installation professionals.  
[www.pushpullrods.com](http://www.pushpullrods.com)



**Specialty Electrical Products ★**

Innovation creates time & labor savings with non-metallic products that include their Patented RC Romex connectors, Knockout Hole Filler Plugs, Steel Stud Bushings and high capacity ceiling boxes for all residential and commercial wiring projects.  
[www.etcpcorp.com](http://www.etcpcorp.com)



**LED Energy Efficient Lighting Solutions ★**

Lighting Science Group Corporation offers highly energy-efficient & environmentally friendly lighting solutions. LSGC's patented designs in power management, thermal management, manufacturing processes reduce energy consumption to deliver environmental benefits and cost savings.  
[www.lsgc.com](http://www.lsgc.com)



**Litronics & Harmony Advanced Lighting Products ★**

World class manufacturer of light sources, components and advanced lighting for specialty and general applications including Incandescent, Lite-Par™ Halogen, Fluorescent, Compact Fluorescent, High Pressure Sodium, Metal Halide and CCFL Cold Cathode Lamps. A proud ENERGY STAR™ partner, Litronics lamps carry the longest life rating of any comparable lamp in the industry today.  
[www.litronics.com](http://www.litronics.com)



**Safety Coated Fluorescent Lamps ★**

Use of Tube Guards is prohibited! Whether fluorescent, HID or Incandescent applications, only Safety Coated Lamps from Shat-R-Shield can provide the secure level of protection you need without compromising the lighting levels or lamp longevity or performance! Ideal for UV sensitive areas.  
[www.shat-r-shield.com](http://www.shat-r-shield.com)



**Architectural Energy Efficient Lighting Solutions ★**

Since 1969, Janmar has offered quality lighting products for commercial, restaurant, hotel & retail applications. The leader in the design and manufacturing of fixtures and retrofits that not only save energy but the most aesthetically pleasing energy efficient lighting available on the market today.  
[www.janmar.com](http://www.janmar.com)

★ = Local Stock

For additional product information  
Phone: (888)974-0111  
[more-info@blanchardassociates.com](mailto:more-info@blanchardassociates.com)